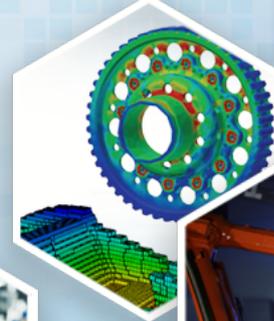


# “Make it Easy” — *New Project Process*

Erin Brophy

Project Controls Manager

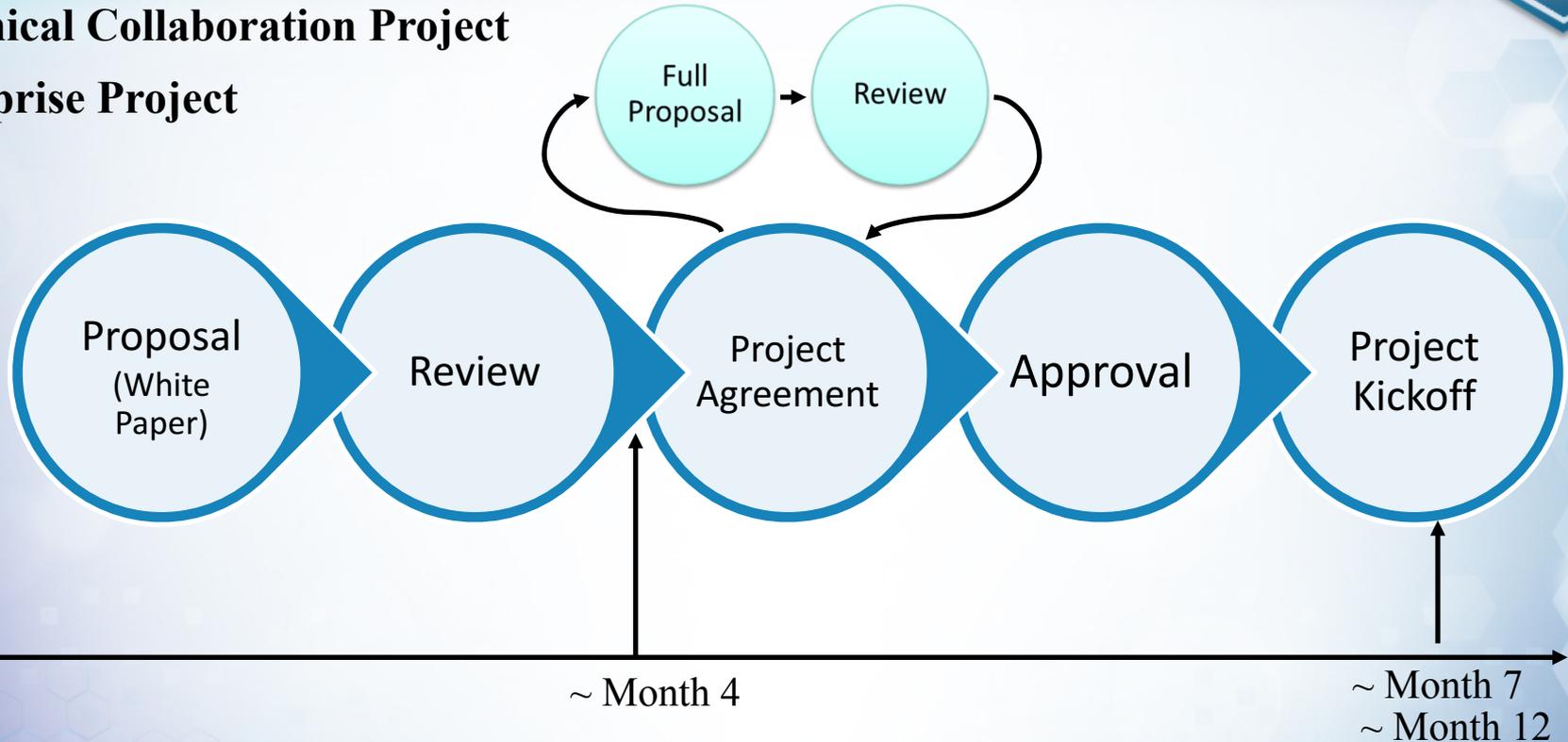


# RFP 2.0—Current Process



**Technical Collaboration Project**

**Enterprise Project**



# Why is it taking so long?



# What we learned

18 individuals from 16 different companies

Unclear

Guidance?



**FASTER**

**EASIER**



Transparency

Multiple Signatures

Level of detail?

Clarity needed

Duplicative effort

# Request for Proposals (RFP) 3.0—New Process



## All Projects!!!



# RFP 3.0: Introducing...the IDEA PAPER

## White Paper

- Can be anywhere from 10-30 pages long
- Level of detail needed is unclear
- Development process can be long
- Different format than Project Agreement causing duplicative effort



Replaced by

## IDEA PAPER

- Short (1-2 pages)—quickly developed
- Identify the scientific root: *Why? How? How?*
- Rough order magnitude budget
- Quick approval to move forward

# Engage Technology Areas



- ✓ Identify the opportunity
- ✓ Work with IACMI Technology Areas, & IACMI Leadership
- ✓ Assemble your project team

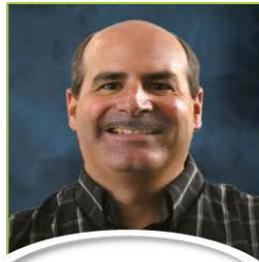
## World Leading Resources in Composites Manufacturing



**Lawrence Drzal**  
Vehicles



**Derek Berry**  
Wind



**Brian Rice**  
CGS



**R. Byron Pipes**  
DM&S



**Cliff Eberle**  
M&P

# RFP 3.0—New Process



Idea Paper

**Project Agreement**

Review &  
Approval

Project Kickoff

# RFP 3.0—Project Agreement



## “Details” Document—Contract between Project Partners

- Project Title and Partners
- Work Task Summaries
- Milestones (SMART)
  - Budgets
  - Background IP
  - Facility Usage

# RFP 3.0—New Process



Idea Paper

Project Agreement

**Review &  
Approval**

Project Kickoff

**All Projects!!!**

# RFP 3.0—Review PA & Project Approval



IACMI HQ Project Team

IACMI Technical Staff

Department of Energy

Board of Directors\*

Enterprise Project only

Project Team edits  
PA as needed →

**Project Approval &  
PA Signed by Team**



# RFP 3.0—New Process



Idea Paper

Project Agreement

Review &  
Approval



**All Projects!!!**

# Significant Differences in Process



- Idea Paper replaces White Paper
  - *2 page Idea Paper versus 20 page White Paper*
- Approval of Idea Paper goes straight to Project Agreement
- IACMI team will do PA orientation with Project Team
- No full proposal for Enterprise projects

# Project Participation Requirements



## Membership Agreement

Project Partner  $\leftrightarrow$  IACMI

## Master Sub Award (MSA)

Project Partner  $\leftrightarrow$  IACMI

- Project Lead must be a **member** at time of Idea Paper submittal
- All Project team participants must be **members** before signing Project Agreement
- All Project team participants must execute **MSA** before signing Project Agreement



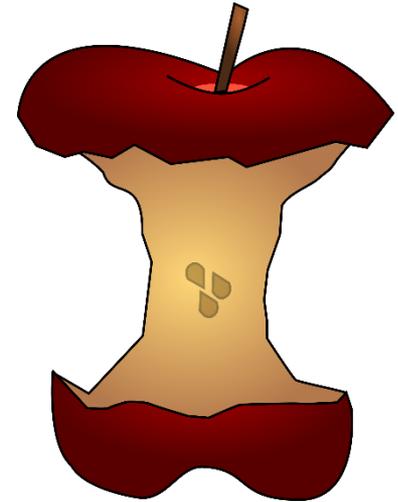
Master Sub Award....NOW!

Schedule your MSA Orientation TODAY!

# RFP 3.0—Structure

1. Introduction
2. Proposal Call
3. Project Eligibility
- 4. IACMI Funding Model**
- 5. Project Types Summary**
- 6. Project Documentation & Submission**
- 7. Project Development Process**
8. Proprietary and Confidential Information
9. Project Execution and Communication

6 Pages



Appendices

# Takeaway Messages



- Easier for the Project Team members
- Same process for all projects
- MSA review recommended at Idea Paper stage

## August 1, 2017



**Coming Soon.....(to a project team near you)**



## Areas of Interest



# Another Project Option



## Privately Funded---aka “Industry Funded”

- Quick turnaround—approximately 30 calendar days
- Only one short document to sign
- All IACMI core partner resources available for use
- Project funding is from Member partner(s) only

**See Jarrod Blue, IACMI Contract Coordinator!  
(Thursday July 27 at 9am and 9:30---Salon F)**



# Contacts



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# Thank you!



Questions?

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**Come see us!!!!**