



STATE OF TENNESSEE



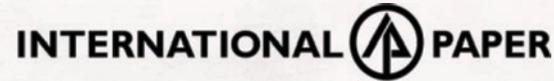
TN



# TOP BUSINESS CLIMATE

- Pro-business administration with a governor and cabinet who have private sector experience and understand business
- Low business taxes and one of only nine states with no income tax on wages
- Right-to-work state with low union participation
- First state to be named State of the Year for economic development in consecutive years (2014 and 2013) by *Business Facilities* magazine

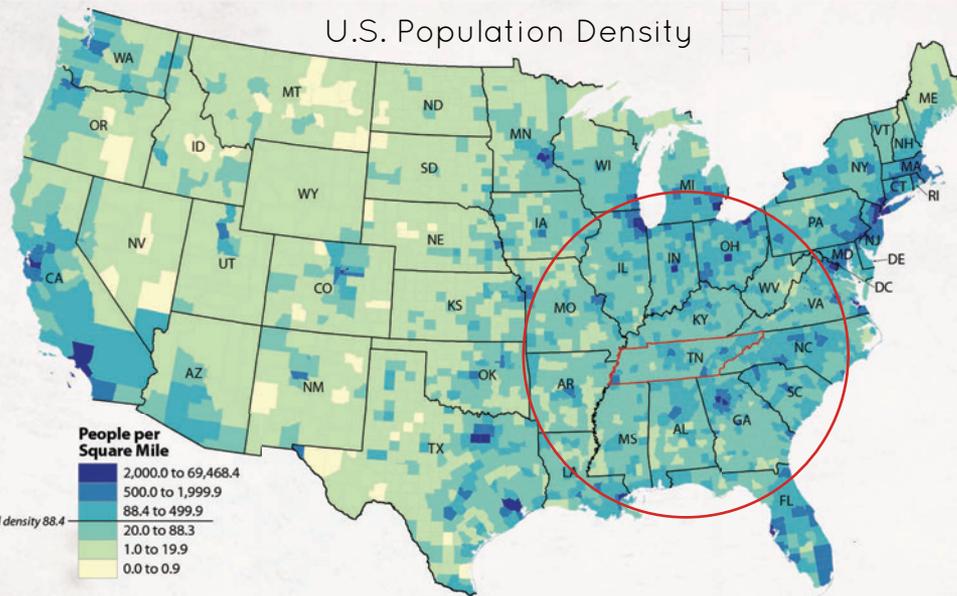
# CORPORATE HEADQUARTERS IN TENNESSEE



# LOGISTICS AND INFRASTRUCTURE



# LOGISTICAL ADVANTAGES

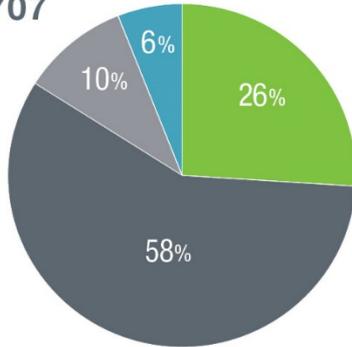


- Natural geographic advantage and strong transportation infrastructure offer quick access to all markets within the U.S. and around the world
- Network of eight interstate highways reach most major U.S. markets within a day's drive or less
- Home to Memphis International Airport, the busiest cargo airport in the Western Hemisphere and second busiest in the world
- Six Class 1 railroads, international and regional airports, and more than 1,000 miles of navigable waterways

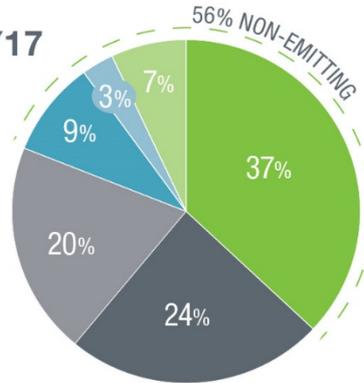




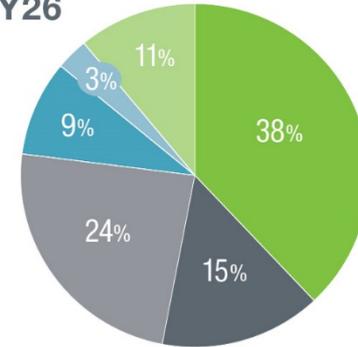
FY07



FY17



FY26



**LOW-EST**  
**INDUSTRIAL RATE**  
 AMONG PEER UTILITIES

**RATES**

**99.999%**  
 POWER RELIABILITY  
 SINCE 2000

**RELIABILITY**

FORECASTED TO  
**DECREASE**  
 SYSTEM CO<sub>2</sub> RATE  
**60%**  
 BY 2020 USING  
 2005 BASELINE

**RESOURCES**

MORE THAN  
**56%**  
 CARBON-FREE  
 POWER SUPPLY

# MANUFACTURING STRENGTHS

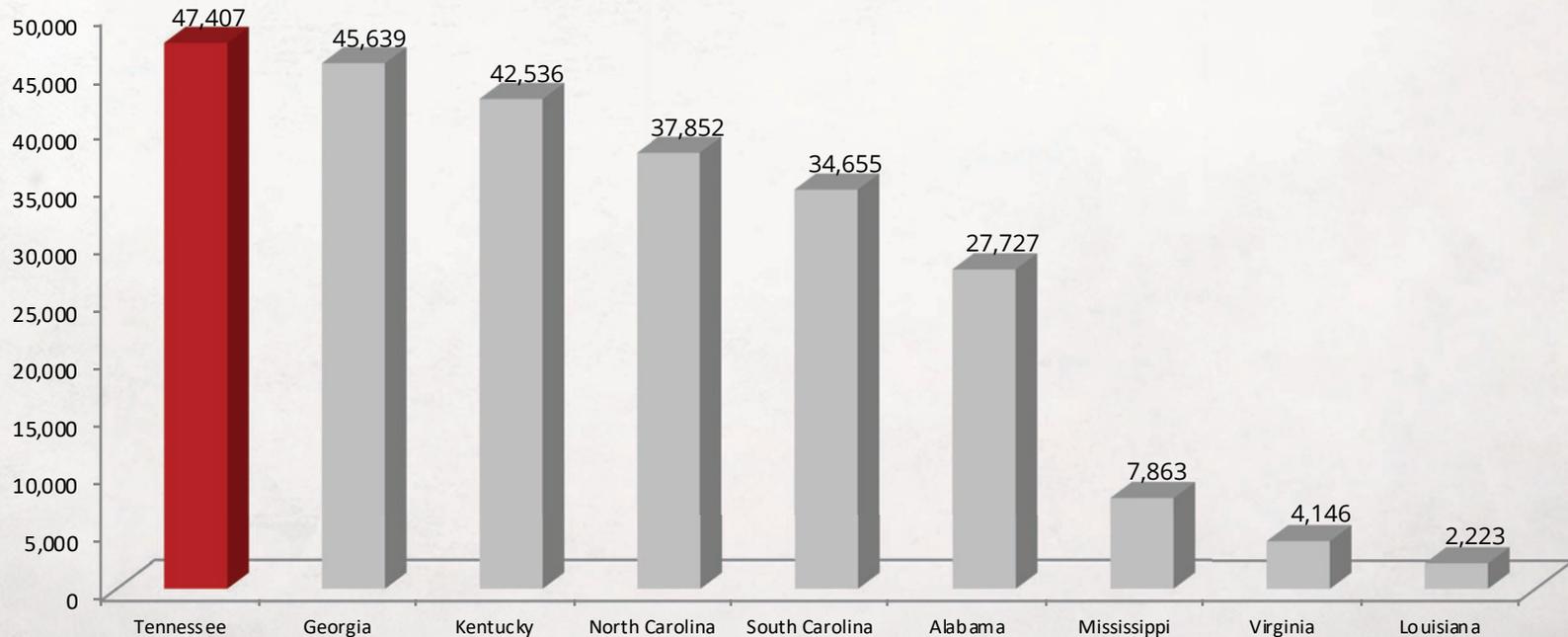


# MANUFACTURING MOMENTUM

Tennessee ranks **#2** in the Southeast and among the top 10 states in the nation for manufacturing job growth since 2010.

Tennessee Manufacturing Industry Real GDP has grown by **16.7%** since Governor Haslam assumed office.

**Manufacturing Sector Job Growth, 2010-2017**

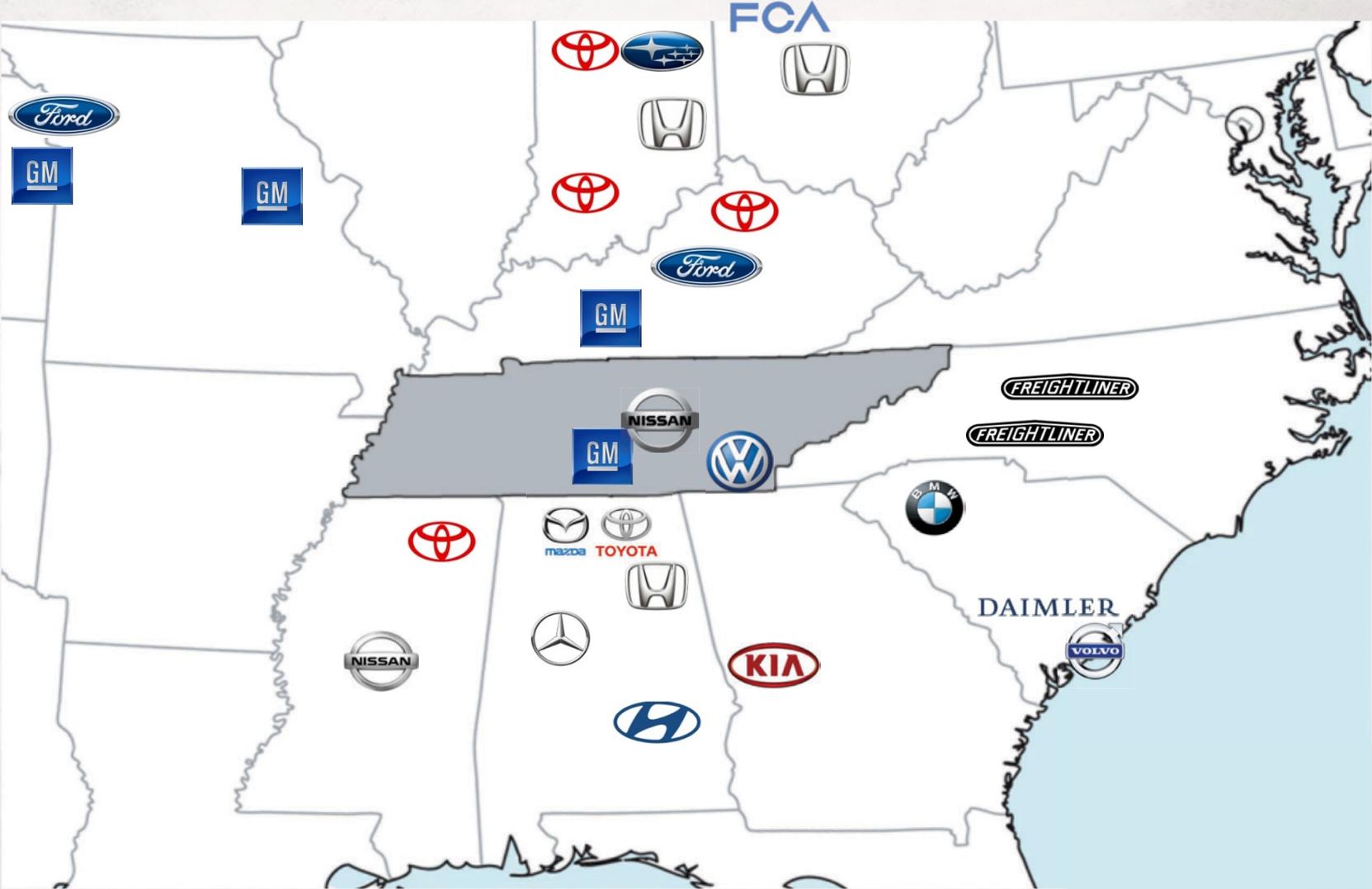


# AUTO INDUSTRY LEADER

- Home to more than 915 automotive suppliers, three OEMs, two engine plants and the largest lithium-ion battery plant in the U.S.
- More people work in the auto sector in Tennessee than in any other state in the Southeast
- \$39 billion in capital invested by auto suppliers
- During Governor Haslam's administration, the automotive industry in Tennessee has experienced the highest growth in the Southeast - adding well over 25,000 jobs
- Nissan's Smyrna, TN plant is the most productive auto assembly plant in North America, producing more than 645,000 vehicles in 2016



# ACCESS TO AUTOMOTIVE OEMs



# WORKFORCE AND EDUCATION



# DRIVE TO 55

One of Governor Bill Haslam's key policy objectives is to ensure 55% of Tennesseans hold a post-secondary degree or certificate by 2025.

## Tennessee Promise

High school graduates can attend a community college or college of applied technology free of tuition and fees and at no cost to taxpayers

## Tennessee Reconnect

Allows adults to complete their post-secondary credential by attending a community or technical college free of tuition and fees and at no cost to taxpayers

## Tennessee LEAP

Ensures our post-secondary institutions are producing the skills and credentials that Tennessee employers actually need by identifying and filling skill gaps across the state

# INCENTIVES



# TENNESSEE INCENTIVES



In Tennessee, we're fostering economic growth with flexible incentives that reduce capital expenses, lower operating costs and minimize risk.

## State Incentives Include:

- Training grants
- Infrastructure grants
- Discretionary grants covering other expenses
- Tax credits and exemptions

## Incentives are based on:

- Number of Jobs (Full-Time)
- Quality of Jobs (Wage)
- Capital Investment
- Location

# TVA Incentive Programs

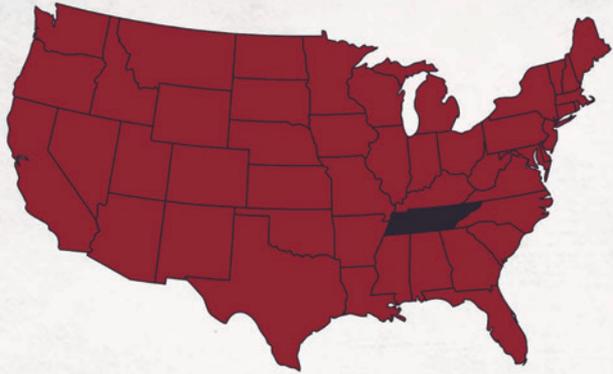
**Investment Credit**

**Performance Grant**

**Loan Funds**



# COMPOSITES COALITION



# Our Composite Assets Today

---



THE  
COMPOSITES  
INSTITUTE



THE UNIVERSITY OF  
TENNESSEE  
KNOXVILLE



OAK  
RIDGE  

---

National Laboratory

# Composites Coalition: Key Objectives

---

- ④ Industry cluster groups
- ④ Composites career awareness
- ④ Composites workforce training programs
- ④ Recruit and expand composites companies to our supply chain

# Recent Announcement

---



**\$50M** investment  
**600** production jobs  
Morristown, Tennessee



# QUESTIONS?

**DOUG LAWYER**

[dlawyer@knoxvillechamber.com](mailto:dlawyer@knoxvillechamber.com)

865.246.2645